

H. F. COHEN,  
PRESIDENT

L. A. HOSKINS,  
FIRST VICE PRESIDENT

BEVERLY W. WARD,  
SECOND VICE PRESIDENT

JOHN DREAPER,  
TREASURER

R. H. NORTHRUP,  
BOARD SECRETARY

# Motor League of South Texas

Members

NATIONAL MOTORISTS ASSOCIATION  
UNITED MOTOR CLUBS OF TEXAS

OFFICIAL BRANCH OFFICES

Road Information Service

ALVIN, TEXAS, CITY GARAGE  
ANGLETON, TEXAS, ANGLETON GARAGE  
BEAUMONT, TEXAS, RUPERT COX AUTO  
CO., PEARLAND CALDER STREETS  
BELLVILLE, TEXAS, BELLVILLE MOTOR  
CAR CO.  
BRENNHAM, TEXAS, HIGHWAY GARAGE  
BRAZORIA, TEXAS, BRAZORIA COMMERCIAL CLUB  
CROSBY, TEXAS, UNEDA IRON & WOOD  
WORKS

Organized for Service and Protection to the Automobile Owners of South Texas  
Touring Bureau Daily Road Information  
Standard Log Books and Maps

PHONE PRESTON 6148

BENDER HOTEL LOBBY

HOUSTON, TEXAS

OFFICIAL BRANCH OFFICES

Road Information Service

CAMERON, TEXAS, J. T. PARMA, FORD  
SERVICE STATION  
DAYTON, TEXAS, HARRINGTON GARAGE  
EL CAMPO, TEXAS, W. F. MOTTER  
FREETPORT, TEXAS, FREETPORT COMMERCIAL EQUINE  
HEARNE, TEXAS, BRAZOS VALLEY  
GARAGE  
HUMBLE, TEXAS, J. GROSSMAN  
MAGNOLIA, TEXAS, DEAN BROS.  
VELASCO, TEXAS, VELASCO STATE BANK  
WALLIS, TEXAS, WALLIS AUTO CO.

W. G. JONES,  
SECRETARY-MANAGER

Nov. 6th,  
1922

Mr. Kenneth Weimar, Chairman  
Advisory Committee:  
Old Spanish Trail Assn.  
San Antonio, Texas.

Dear Mr. Weimar:

At your request I am writing you this letter regarding suggestions of interest to the Old Spanish Trail Association.

To begin with no employee of the Association whether on a salary or commission should be permitted to engage in any business other than that of the Old Spanish Trail Association, and their entire time be devoted to the work of this Association.

Advertisements in the Strip Map should not be sold to other than members of the Old Spanish Trail Association.

The manager of the Membership Department should be entitled to all commissions on membership subscriptions at all times during his incumbency. He should receive a monthly report of all business done in his department. He should have the full cooperation of the officers and directors of the Association. He should be given the power to act at once in making changes when he finds a lack of interest shown by the local Counsellors or Secretaries.

The Association should provide for stamps and stationery necessary for the transactions of his business, also business cards and telegraph collect cards be supplied.

The manager of this department (Membership) should receive a stated salary of \$350.00 per month payable on the 1st and 15th. He to pay all expenses and car upkeep, if not paid a straight salary, he should be paid 33-1/3% commission and the upkeep of his car. I am basing the salary and commission above mentioned on the volume of business done since I went on the road for the Association, that is May 3rd. out of the period of employment I was compelled to stay 5 weeks in El Paso and the same in San Antonio. This was caused by trouble in the office.