

May 12th, 1917.

We maintain in addition to our headquarters at Los Angeles, thirteen branch offices, one in each of the Southern Counties of California, employing two men in each of these branches. This plan has been instituted in order that the members in each county may receive the same thorough service as the members residing near the main office.

We employ 131 people, and operate twenty-seven automobiles, including two sign-posting trucks.

<sup>1917</sup> I mention these matters not from an egotistical point of view, but simply in order that we may impress upon your members that there is work for automobile and good roads associations to do, and that organizations of this nature can be of tremendous commercial value to their community.

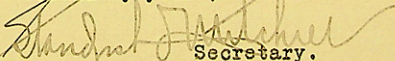
Under separate cover I am taking the liberty of mailing you a copy of the March issue of Touring Topics,-- the official organ of our association-- containing the annual report of the Club's activities for 1917 by President Baker, which I am sure you will find interesting.

I am personally very well acquainted with your Field Engineer, Mr. Harry Locke, and admire greatly the successful work which he is doing for your association.

His accomplishments are recognized clear across the continent.

Again I repeat that the Old Spanish Trails Association has the very best wishes of the Automobile Club of Southern California for its entire success and prosperity, and assure you that we want to co-operate with you at all times.

Cordially yours,

  
Secretary.