

altho how in the name of good business I can make \$6000 go that far and give satisfaction I do not know. I'm like the nigger though, I appreciate the confidence shown me.

January 24th I sent you from Crowley a complete statement of the Louisiana ~~substantia~~ situation, showing the towns in detail. That was a creditable showing for your towns; it was the larger cities that were out of the fold. That statement showed you had remitted to us \$1050 00

If Louisiana will pay without more delay and without more expense to us a half of the 1928 pledge (\$3000) of which \$1050 has already been paid us we can start the travelog work within 24 hrs. I put this this way as something definite you may work to.

After the travelog is out we can confer more easily as to the disposition of the remaining \$3000 (more or less) to be paid. It should be remembered it will take fully 50% for administration; at least until there is more general and more prompt payments of funds.

I have worked as I have for the travelog because I know it will be worth all the funds you pay in for all purposes, and more--once out it will keep on doing good all over the United States.

Wilson is sick in Crowley. We cannot keep him longer in Louisiana and I cannot keep backing him when he is not at work. He is efficient and honest. The statement of January 24th showed his costs in Louisiana about 30% and this was among the smaller towns. That is a good showing. He should have been in Alabama and Florida by now. I am waiting to consult him.

Can you arrange in some way to give us business assurance of the time and the amount you can and will make available?

Please call on me for anything you feel the need of and I will do the best I can to comply.

Sincerely,

Harral Ayres
OST Managing Director