

BUDGET PLANNED FOR 1922, WITH COMMENTS.

In December 1921 plans for a budgetary income and expense basis of \$40,000 were formulated. (Many constructive things were planned for 1922) This was set up in type, but not printed. The enclosed, with comments as of today, can help planning for 1922. The essential point is a substantial business organization is easily possible.

Income as planned Dec. 1921	Paid 1922	
City of San Antonio	6,000	1,350--memberships. B.A. pd. in 1921, 4650 00
" " "		350--advertising.
San Antonio Division,	6,000	3,200--memberships and advertising
Houston Division,	10,000	2,000--memb & adv. Inc. Houston, Beaumont, Orange.
Brownsville Div.	5,000	2,900-- " " Inc. Del Rio lines
El Paso Division,	5,000	550-- " " 3000 left for this year
Louisiana Division,	15,000	00--Includes New Orleans etc.
Mississippi Div.	2,000	2,000--This was over-subscribed.
Alabama Division,	5,000	4,450--Over-subscription was indicated. Includes Mobile and farming sections.
Florida Division,	10,000	165--B.A. went thru Florida--Tensacola, Jacksonville and all towns promised full quota if field men came.
Western Division,	5,000	"Worked" by Francis.
	\$68,000	\$
Receipts,		\$16,425

This \$68,000 could have shrunk (as calculated) one-half and still the constructive policies I had planned for 1922 could have been put in force and the Association made a going concern.

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