

Thompson was given 25% and furnished his own car. He collected memberships, and was not bonded. His service seems O K. He was recalled from El Paso for failure there ~~Zusman~~ which appears to have been the fault of the office.

Reddick was sent out August 15th (after my return and with apparent effort to avoid my supervision). He was bonded. An incorrect contract was written and signed. This much concession at least to regulations. Reddick's work is wrong and will cost probably \$150 to correct. He was paid 33 1/3% commission and given allowance for auto.

There is no system, order, regulation or standard followed in this work although systems, standards and protective regulations were in force when I left. Additionally these men are actually an interference with one another. Money melts away in excessive commissions and traveling expenses, and the OST has not at this time the money left in hand to publish the literature needed and promised, or to complete the marking properly, or other service. These collections began last March. The exploitation of the office began shortly after I left. I was kept in ignorance of the money they were obtaining.

Francis is a man with some sort of a contract with Dr. Johnston where it appears important OST privileges have been given away on some sort of an agreement. Francis has been eastward seeking money in the name of the OST; this was stopped. There is no record in the office of the agreement. No details have been obtained except that people and organizations solicited for moneys have sent copies of contracts and other information where money was agreed upon to be paid.

More detailed reports on these subjects will follow.

H B A  
August 30, 1922