

INCOME QUOTA

The National Convention at New Orleans authorized a quota basis to be fixed for membership-support. This has been calculated, based upon population and bank resources. The total of the quotas for the cities of 10,000 population and over reach about \$25,000. The total, under 10,000 also reach about \$25,000. If all OBT communities gave one hundred percent support the income would only meet the budget as set forth. But the Executive Board recognizes the work can only be developed gradually, and also that some department managers can develop added income to offset the failures of slacker-communities. It is certain that approximately \$50,000 in 1924 will be needed if so large a work is to be carried thru satisfactorily. Failure in any one of the departments would embarrass the whole work.

San Antonio's quota is \$4,000. She can be depended upon to over-subscribe this, if others will do their part. In the past San Antonio has given a total of \$12,278.55 in cash and thousands of dollars in service for the general good.

The quota for.....is \$..... In the past your total support has been \$.....for a period of five years.

FINANCE STATEMENT...AUGUST 1, 1919..JANUARY 1, 1924 (Period of San Antonio Management---4 yrs.-5 mos.)

RECEIPTS

San Antonio Memberships.....	\$12 278 55
Texas "	18 933 12
Louisiana " (N.C. Conv. \$2561.45)....	8 805 95
Mississippi "	3 040
Alabama "	5 404 50
Florida "	350
Western "	240
Sundry receipts	657 39
Advertisements 1922	5 082 98
Service Map Listings 1923.....	990
	\$53 582 49

DISBURSEMENTS

Office and field help.....	\$26 377 08
H B Ayres, Managing Director.....	6 292 38
New Orleans Convention (Ex Managing Director)....	2 632 53
1922 Accts--Service Maps \$1 166.71	
1922 Accts--Sundry <u>900.14</u>	2 066 85
Marking La--Miss--Ala., 1923.....	909 03
Sundry--rent, furniture, supplies, printing, office expenses, publicity, traveling, con- ventions, etc.....	15 255 32
	\$53 523 19
Balance December 31, 1923.....	59 30
	\$53 582 49

FINANCE STATEMENT--1923 (Included in above)

To be made up