

301 Gunter  
April 6, 1932

My dear Mr. Wall:

I appreciate your kind letter. Inasmuch as your sales are thru Milam Galleries, we should give the credit there. Pabst will recognize this; he is a thorobred type. In using these your business interest should be thought of in the most friendly way.

I am thinking there can be special acknowledgment in the back of the book, in your case and all similar cases...not alone as "compensation" but that the student and the traveler may understand the integrity I am seeking to instil into the book.

Will cheerfully work with you to this end.

A new "Collins Shop" has opened at the Gunter Hotel stores; whether the same old outfit or not, do not know.

Pabst tells me Dawson Watson pictures have sold well; not at high prices but at present-day prices, and numerically ahead of anything the gallery has attempted for a long while.

Note you will pick up something at Saint Augustine. I have written the Chamber of Commerce there to see if a collection of pen-and-inks is possible from there. No answer to my letter. They are good about writing, so do not understand this. They may be hunting around. A well-balanced portrayal of Saint Augustine will be helpful to them, as to the student and traveler. You may have some suggestions after you have been there.

I most assuredly will take good care of you with a book or books when published. Looks now as tho there will be two--the Old Spanish Trail, and another San Antonio only.

With kindest regards.