

destructive activities an Executive Committee of five was agreed upon (with one change the same as the investigating committee) and the President agreed to sign papers conferring upon this committee his powers of administration. In this the Managing Director joined to leave no question open as to authority. A board of business men, like any chamber of commerce or club, with power to function in close relation to the work, was the objective. This Executive Committee was installed October 23d. This is not in derogation to the Board of Directors; those excellent men are scattered across the continent. When the next convention meets principles must be worked out so that the Board of Directors and a Local Executive Committee can function together and forever protect the interests of the Old Spanish Trail.

#### PRACTICES THAT MUST STOP

Three months have passed in these efforts. Now Texans must know the facts. Texans have done great work for this Old Spanish Trail; now they can perform an act that will prove that Texas leadership can always be depended upon.

When the Managing Director appointed this investigating committee, all the field men were called in. Their testimony was submitted to the auditors, and a continuance of work under existing agreements and lack of proper regulation was condemned. Messrs. Johnston and Colp sent them out again.

One of these men had some sort of a roving commission. (No written understandings existed with any of the men). This man was recalled from East Texas and Louisiana. He left unpaid personal accounts and cashed bad checks. ~~Unauthorizedly he cashed checks for the Old Spanish Trail.~~ This would have cautioned any intelligent executive, but this man then went westward and general letters were prepared and signed by the President asking support for him. Among other things westward he cashed a bad check for \$200 00 on the strength of his credentials, and disappeared.

Another man, collecting advertising for the travel service maps, is paid 75% commission and allowed the OST car. Since March he has collected nearly \$4500 00. None of this printing is issued. The money is gone. 10,000 booklets (an advertising curiosity, and of no real service) were printed for one of the ~~merchandise~~ San Antonio--Orange section, and thrown away--they were a mass of errors and ignorance and their distribution could not be allowed. This service-map work was planned last December. The Main Line of the OST in Texas should have been supplied with this map service for the summer travel. The people are complaining, of course, but this collector was put out again on a 75% basis. He is not bonded. He was allowed to indorse and convert hundreds of dollars of checks and funds to his own use. Official receipt books are in stock; machine numbered, printed in triplicate, and with protective features. These were not checked back against the solicitor by the office. The auditors have made five pages of analyses on this man's accounts, and they don't yet prove up. There's no book-keeping in the office worthy of the name. The statement shows a hundred or more dollars over-paid on the 75% commissions after the best possible attempt to adjust the bad checks, commission rebates, future payments, advertisements in trade, car repair trades etc. etc. There is no proper compilation of the intended travel information. Mr. Colp says the solicitor was to pay half the cost of printing the 30,000 maps and information; the solicitor said he wasn't. Now he says he will. Recently he was borrowing money. For this 75% he was also to do some marking; Texas was nearly all marked, some mileage still needed marking, and some places needed intelligent improving. The OST marking system was planned by skilled men. Careful specifications exist as to dimensions, brands of paint, methods of application, sizes of stencils etc. The marking done by this man, when inspected, is in careless disregard of these specifications, and therefore worse than if it had not been done.

Another man, collecting advertising like the first, was given 33 1/3% commission, and allowed car mileage. In three weeks, in poor territory, he averaged a hundred dollars a week for himself. This man was bonded, following the Managing Director's return. The man drawing 75% however was sent out again, and the 33 1/3% man was sent to mark the Meridian Highway. These Meridian people may be interested in these facts. *Colp is the Prof. Pres. of the OST*

Another man was given 25% for collecting memberships, and he furnished his own car. He submits a bill for over \$800 00, claiming the office so mis-handled his work while he was in the field he lost in time and expenses