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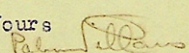
Mobile, Ala., Sept., 15, 1917

Stewart A. LeBlanc, Esq.,
Secretary &c.,
City,

Dear Stewart:

I return Harry Locke's letter of the 31st. ulto. with sundry pencilled memoranda thereon. What do you think about this suggestion? Write Mrs. Phillips and the directors and other persons in Florida, Louisiana and the other States along the route, stating that we have an opportunity to get 200 of the Official Guide for \$50.00; that you think to take them would be a good thing for the Association and also would be aid justly due to our Field Engineer; and ask them what they think about this scheme and getting up a little money in each community to raise the \$50.00? At the same time, see if we cant get some concerted effort on their part looking to the placing of the books in their respective communities at a dollar per.

Yours



P.S. There was a first-class story with prominent position in Sunday's Register, bearing the Marianna date line. Do you suppose that is the story that Mrs. Phillips writes about? If it is, she's a good little publicity getter. I return her letter. Please express to her my respects when next you write her.

Enc.